Recent Achievements and Current Activities: Inward Investment

Inward Investment Achievements

County successes include:

- Covanta Developed the Newhurst Energy Recovery Facility near Shepshed, creating 45 jobs (Dept for Business & Trade project)
- Charles Kendall Freight International logistics company acquired a 96,876 sq. ft unit at the new Bardon Hill development, creating 40 jobs.
- Arvato Supply Chain Solution German logistics supply chain management company created 300 new jobs at their new 220,000 sq. ft unit at East Midlands Gateway.
- Nippon Express Japanese global logistics company acquired the lease to the 126,000 sq. ft warehouse at the M1 Access building in Lutterworth, creating 20 jobs.
- Deutsche Post DHL Group German company DHL opened a new logistics fulfilment centre for Mars at East Midlands Gateway, creating 200 jobs. Dept for Business & Trade Project.
- Ping USA Invested in a new elite performance research centre at Loughborough University, creating 5 jobs.
- ProMedica 24 (DBT Project) Polish domiciliary care provider is expanding its operations with an office in Blaby creating 50 new jobs.
- DSV Solutions Limited Danish global logistics company leased a second building (320,000 sq. ft) at Mercia Park, supporting 100 new jobs.
- A Plus International Express Parcels (UK) Ltd One of China's largest logistics providers acquired a new 44,000 sq. ft warehouse unit at Optimus Point Business Park, creating 50 jobs.
- Qvantum Energi AB (DBT Project) Swedish developer of high-quality heat pumps and energy systems established a sales office in Tugby, creating 30 jobs.

City successes include:

- Superhouse Limited Existing Leicester based Indian shoe company incorporated new innovative processes increasing their workforce with the creation of 5 new jobs.
- Walkers Snack Food US snack food producer purchased a new 6.4 acre site from Leicester City Council to build a new potato washing plant creating 40 new jobs.
- Microfresh Smart antimicrobial technology company were supported with the relocation to managed workspace Dock safeguarding 11 jobs in the city and creating 44 new jobs over the next two years.
- Cyferd IT data company moved to new premises on Regent Rd, safeguarding 21 jobs. This new location allows growth for 70 new jobs over the coming 18 months.
- RecoTurbo Ltd Doncaster based experts in remanufactured turbo engines established a new site in Beaumont Leys creating 34 new jobs.
- Barrie Knitwear Leading manufacturer of premium cashmere luxury knitwear for some of the most prestigious fashion houses worldwide are setting up a new training and production facility creating 35 new jobs.

Active Inward Investment Enquiries

• International logistics company looking to establish over 900,000 sq. ft of storage and distribution space in Leicestershire, creating over 700 jobs.

- Innovation focused managed workspace provider looking for office buildings (new build or existing) across Midland's towns/cities from 25,000 to 50,000 sq. ft with a strong HE/FE sector. Interested in Leicester and Loughborough.
- Existing investor after a new HQ site in proximity (max 2-3 miles) to their current HQ in Blaby. Require 100k sq. ft of office and industrial space.
- Developer looking to build a 4-5 screen cinema in Market Harborough. Require 0.5-0.75 acres site with access to car parking.
- Austrian construction company with a manufacturing base in Wales employing c 600 people is looking to create a series of 10-15 wood recycling hubs around the country; requires 0.5-acre sites in the East Midlands.
- US owned precision measuring equipment manufacturer / distributor requires a new 16,000 sq. ft modern office and warehouse / laboratory facility within 25 miles from Leicester.
- US based investor planning to setup a manufacturing plant in the UK for assembly of special-multipurpose EV (Electric Vehicle) vehicles creating 200 jobs.
- Global logistics company looking to create a super parcel depot in or around Leicester within the next 2-3 years. Require a 300,000 500,000 sq. ft unit, supporting 500-600 jobs.

Inward Investment Collateral

New collateral items were added to the growing suite of information on <u>www.investinleicester.com.</u> These include:

- A Digital Sites Prospectus launched at the UKREiiF 2023 event in May 2023. This
 prospectus provides key information about priority investment and development sites in
 Leicester & Leicestershire. It is accessible via the Invest in Leicester website and
 includes over 40 key investment sites and development opportunities.
 https://www.visitleicester.info/invest/sites-properties/prospectus
- Site Map 2023 a hard copy version of the digital sites map, printed and distributed to delegates at the MIPIM conference in March 2023.
- Midlands Investment Prospectus was also launched at UKREiiF this year. The portfolio
 presents investment opportunities across the region and incorporates the 12
 Department for Business and Trade (DBT) High Potential Opportunities across the
 Midlands, which includes Space Park Leicester.
- Infographics a set of visual assets have been created that can be used in presentations and at events such as UKREiiF and the Invest in Leicester Round Tables.

Inward Investment Editorial and Promotion

The Place Marketing Team has actively promoted investment content during 2023, growing the Invest In Leicester LinkedIn following. Since October 2022, consecutive monthly growth has been achieved, with the follower count rising from 835 to 1457, a significant increase of 57%. The significant increase in followers can be attributed to the implementation of a more consistent and frequent content posting strategy focused on generating original content centred on positive news stories related to property and sites, events, business investment, business support and opportunities, and research.

The inward investment marketing and communications plan continues to be executed, delivering activities to raise the profile of Leicestershire as a business and investment destination. The team has secured two editorial articles with Insider Media. In May 2023, a feature titled "Leicester & Leicestershire is open for business" was published in Business Insider's May Investment Guide and distributed to five other regions. An article focused on North West Leicestershire was also published in the Midlands Insider.



Investment Promotional Events

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ster.com | Social: Invest in Leiceste

In March 2023, the City and County Council sent three delegates to **MIPIM**. The event provided a platform to highlight the property market, development projects, and investment opportunities in Leicester and Leicestershire. The city and county's participation also fosters collaboration with the private sector to attract international investors and promote development initiatives. Leicester and Leicestershire's involvement at MIPIM signals a region ready for growth, open to innovation, and ready to engage with the real estate community, strengthening the brand proposition for internationalisation.

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UK Real Estate Investment & Infrastructure Forum (UKREiiF) was held in Leeds in May 2023. The City and County Council hosted a 'Place Showcase' and 'Digital Sites Prospectus' launch event. The conference, attracted over 10,000 attendees. This provided Invest in Leicester an opportunity to highlight investment opportunities in Leicester and Leicestershire and worked along site private sector partners, including, SEGRO, Harworth Group, and the director of the Gresham development ...

Leicester & Leicestershire Property and Construction Lunch - This half-yearly event brings together property professionals and local authorities to discuss regeneration and investment plans, as well as approaches to seeking economic growth while securing benefits for local communities.

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Business Insider East & West Midlands Property Awards - Invest in Leicester sponsored and hosted a table of private sector developers at the Awards in September 2023. The event is a fantastic celebration of the region's abundance of enterprise, skill, and innovation within the property sector and provided an excellent platform to highlight the service. The team presented the award for "Regeneration and Restoration Project of the Year." To showcase the projects in the city and county, Invest in Leicester will be taking a table at this year's West Midlands Property Awards dinner due to high calibre professionals that attend and an opportunity to continue the connections already established in the region.

Private Sector Roundtables - Leicestershire County Council and Leicester City Council have been meeting with private sector businesses in a series of collaborative 'roundtable' events. The roundtables spotlight specific topics impacting growth and investment within Leicester and Leicestershire, discussing how the public and private sector can work collaboratively to deliver positive outcomes for the city and county. Discussions have focussed on:

- How the public and private sector work together to market Leicester and Leicestershire,
- The planning process and working together to build on successes and overcoming challenges,
- How public sector assets can enable growth.

Team Leicester

The city and county work closely with Team Leicester each year to jointly host events at MIPIM, UKREIIF, and hold networking sessions throughout the year for the property industry. The Team Leicester model, which covers Leicester and Leicestershire, is funded through its sponsorship base, whereby businesses support the vision of promoting all what is great and good about the city and county. Partners pay a small sponsorship fee for the year, and 100% of the funds are reinvested into events and activities that will promote the area. Sponsoring businesses then get the opportunity to attend the scheduled events and network with the attendees.